



WILD STEWARDS ALLIANCE

PRICE LIST

Through the Wild Stewards Alliance (WSA) certification program, ASD helps trained dealers and harvesters sell high quality, sustainably-sourced botanicals to higher-price markets. ASD takes a 10% commission on all sales.

All harvester sales are fresh sales.

PRICING EXAMPLE

HERB	Black Cohosh dried	TOTAL SALE	\$1,001.00
POUNDS BROUGHT IN	100 lbs fresh from harvester*	LESS HARVESTER PORTION	-\$500.00 (\$5 x 100)
POUNDS SOLD	28.6 lbs dried by dealer*	LESS ASD 10%	-\$100.10 (10% x \$1,001)
TOTAL SALE	\$1,001.00 (\$35 x 28.6 lbs)	DEALER PORTION	= \$400.90

*Black Cohosh has a 3.5:1 dry down ratio. That means it takes 100 pounds of fresh material to produce 28.6 pounds of dry material (1/3.5). Harvester brings in fresh material and gets paid for fresh material; Dealer dries the material down and gets paid for the dried material.

COMMON NAME	GENUS / SPECIES	PLANT PART	(PER POUND) FRESH SALE		(PER POUND) DRIED SALE	
			DEALER	HARVESTER	DEALER	HARVESTER
Black Cohosh	Actaea racemosa	rhizome	\$35	\$14	\$35	\$5
Bloodroot	Sanguinaria canadensis	rhizome	\$80	\$32	\$100	\$13
Blue Cohosh	Caulophyllum thalictoides	rhizome	\$35	\$14	\$35	\$5
Goldenseal	Hydrastis canadensis	leaf	\$45	\$18	\$60	\$4
Goldenseal	Hydrastis canadensis	rhizome	\$100	\$40	\$140	\$20
Sassafras	Sassafras album	root bark/natural	X	X	\$40	\$6
Sassafras	Sassafras albidum	root bark/rossed	X	X	\$50	\$7
Slippery Elm	Ulmus rubra	inner bark	X	X	\$65	\$9
Solomon's Seal	Polygonatum biflorum	rhizome	\$60	\$24	\$70	\$5
Wild Yam	Dioscorea villosa	rhizome	\$35	\$14	\$35	\$5
Witch Hazel	Hammamelis virginiana	bark	X	X	\$35	\$6
Witch Hazel	Hammamelis virginiana	leaf	\$40	\$16	\$40	\$3



Scan the QR code to learn more about WSA!

For dealer & harvester inquiries email Robin Suggs at rsuggs@asdevelop.org



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